

# Funding Sources Providing Financial Benefits to Your Practice

## Healthy Practices

*APNA has produced a suite of resources to help general practices employ nurses and optimise their role in the general practice setting. Fulfilling these aims will help build Healthy Practices that deliver positive outcomes for their communities through nursing skills and expertise.*

### Direct financial benefit\*

Practice Nurse Incentive Program			
Practice SWPE (Standardised Whole Patient Equivalent)	Nurse hours required	Registered Nurse	Enrolled Nurse
1000	12 h 40 min	\$25,000	\$12,500
2000	25 h 20 min	\$50,000	\$25,000
3000	38 h	\$75,000	\$37,500
4000	50 h 40 min	\$100,000	\$50,000
5000	63 h 20 min	\$125,000	\$62,5000

### MBS item numbers

These Medicare items do not apply for admitted patients of a hospital and must be provided under GP supervision – MBS explanatory notes apply ([mbsonline.gov.au](http://mbsonline.gov.au)).

Nurse, midwife or an Aboriginal and Torres Strait Islander health practitioners working in general practice can perform services that attract the following MBS items:

- 10997: Provision of monitoring and support for a person with a chronic disease – \$12 x 5 = \$60 per annum
- 10987: Follow-up service for an Indigenous patient who has received a health check (assessment) – a maximum of 10 services per patient in a calendar year – \$24 x 10 = \$240 per annum
- 10986: Healthy Kids Check one off payment for a 4 year old receiving immunisation – \$58.20
- 10983: Provision of clinical support to a patient who is participating in a videoconferencing consultation with a specialist, consultant physician or psychiatrist – \$32.40

- 10984: Provision of clinical support to a patient who is a resident of a residential aged care facility, who is participating in a videoconferencing consultation with a specialist, consultant physician or psychiatrist – \$32.40
- 16400: Antenatal service provided by a nurse, midwife or Aboriginal and Torres Strait Islander health practitioners (regional/rural/remote) – a maximum of 10 services per pregnancy in a calendar year – \$23.20 x 10 = \$232.00 per annum
- 10988: Immunisation – \$12.00 per encounter (*only services provided by Aboriginal and Torres Strait Islander health practitioners and Aboriginal health workers*)
- 10989: Wound management (other than normal aftercare) – \$12.00 (*only services provided by Aboriginal and Torres Strait Islander health practitioners and Aboriginal health workers*)

Nurses working in private or general practice who are eligible nurse practitioners have consultation items that are time-tiered. This item structure enables the nurse practitioner to treat patients with a broad range of medical conditions in a variety of settings:

- 82200, 82205, 82210, 82215: Professional attendance by a participating nurse practitioner – \$8.20, \$17.85, \$33.80, \$49.80
- 82220, 82221, 82222, 82223, 82224, 82225: Nurse practitioner MBS telehealth items – \$24.10, \$45.65, \$67.15

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Nurses who are midwives working in private or general practice, who meet eligibility criteria, can provide antenatal, intra-partum, and post natal services. Eligible midwives can also provide services using a number of Medicare telehealth support items:

- 82100: Initial consultation; payable once only for any pregnancy – \$45.40
- 82105, 82110: Time-based antenatal attendances – \$27.50, \$45.40
- 82115: Maternity care plan for a woman across a pregnancy > 20 weeks; payable once only for any pregnancy – \$271.15
- 82120, 82125: Management of confinement; payable once only for any pregnancy – \$565.00
- 82130, 82135: Time based post natal attendances – \$45.40, \$66.75
- 82140: Six-week post natal attendance – \$45.40
- 82150, 82151, 82152: Time based telehealth professional attendances – \$24.10, \$45.65, \$67.15

### Indirect financial benefit\*

Nurse contribution to care plans (GP Management Plans and Team Care Arrangements):

- Item 721 – \$144.25
- Item 723 – \$114.30

Nurse contribution to health assessments:

- Item 701: less than 30 mins – \$59.35
- Item 703: 30-45 mins – \$137.90
- Item 705: 45-60 mins – \$190.30
- Item 707: 60 mins and over – \$268.80

Nurse contribution to accreditation process:

- Ensures practice has ongoing access to Practice Nurse Incentive Program (PNIP), Practice Incentives Program (PIP) and Service Incentive Payments (SIP).

Contribution to chronic disease management programs, triggering SIP payments (dependant on practice SWPE):

- \$40 per annual diabetes cycle of care
- \$35 per cervical smear over four years
- \$100 per annual asthma cycle of care

### Triggering of Practice Incentives Program payments

Contribution to medication reviews:

- Item 900 – \$154.80
- Item 903 – \$106.00

Aboriginal and Torres Strait Islander health assessments:

- Item 715 – \$212.25
- Item 10987 – \$72.00

Registration for Indigenous health incentive:

- \$250.00 PIP – per registered patient per calendar year (715 performed and have a chronic disease)

Indigenous health incentive outcomes payment (per patient per calendar year):

- PIP Tier 1: For target level of care in practice throughout year – \$100.00
- PIP Tier 2: For majority of care provided in practice – \$150.00

Contribution to Coordinated Veterans' Care (CVC) Program ([dva.gov.au/providers/provider-programs/coordinated-veterans-care](http://dva.gov.au/providers/provider-programs/coordinated-veterans-care))

- 1st year – \$2194.75
- 2nd year – \$1770.60

\* Current February 2015

## Funding Sources Providing Financial Benefits to Your Practice

The following example Case Models assume an hourly rate of \$32.00 for nursing staff (APNA's 2014 Salary and Condition Survey shows an average salary is between \$31.26 to \$38.08 per hour) and a level B consult charge of \$60.00. It is important for each practice to insert its own relevant figures and time requirements.

Health Assessments			Chronic Disease Management GP Management Plan + Team Care Arrangements		
Process	Cost	Income	Process	Cost	Income
Nurse sees patient for 30 mins to collect data and take patient history. During this time the general practitioner sees two patients and bills 2 x level B consults.	\$16.00		Nurse sees patient for 30 mins + 15 mins admin to meet MBS criteria of contacting allied health professionals. During this time the general practitioner sees three patients and bills 3 x level B consults.	\$24.00	
The general practitioner then sees the patient to complete health assessment for 30 mins and bills 707.		\$120.00	The general practitioner then sees the patient for 15 mins to complete care plans and bills 721 and 723.		\$180.00
		\$268.80			\$258.55
	Totals	\$388.80		Totals	\$438.55
<i>PROFIT: \$372.80 annually per eligible patient</i>			<i>PROFIT: \$414.55 per eligible patient</i>		

NB: 721 billed every two years unless significant change in patient's care needs.

For further information see **Resource 22 The role of the nurse within Australian general practice**, **Resource 14 Practice Nurse Incentive Program funding**, and **Resource 15 Indirect funding for nursing in general practice**.

### References:

<sup>1</sup> Australian Government, Department of Health, MBS Online, [mbsonline.gov.au/internet/mbsonline/publishing.nsf/Content/Home](http://mbsonline.gov.au/internet/mbsonline/publishing.nsf/Content/Home)

<sup>2</sup> Australian Government, Department of Health, Midwives and nurse practitioners, [health.gov.au/internet/main/publishing.nsf/Content/midwives-nurse-practitioners](http://health.gov.au/internet/main/publishing.nsf/Content/midwives-nurse-practitioners)

<sup>3</sup> Australian Government, Department of Human Services, Practice nurse items, [medicareaustralia.gov.au/provider/business/education/files/2584-practice-nurse-items-qrg.pdf](http://medicareaustralia.gov.au/provider/business/education/files/2584-practice-nurse-items-qrg.pdf)

[www.apna.asn.au](http://www.apna.asn.au) [www.healthypractices.apna.asn.au](http://www.healthypractices.apna.asn.au)

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